



5 Critical Considerations for Your Employee Performance Approach in 2024



Meet the Speakers



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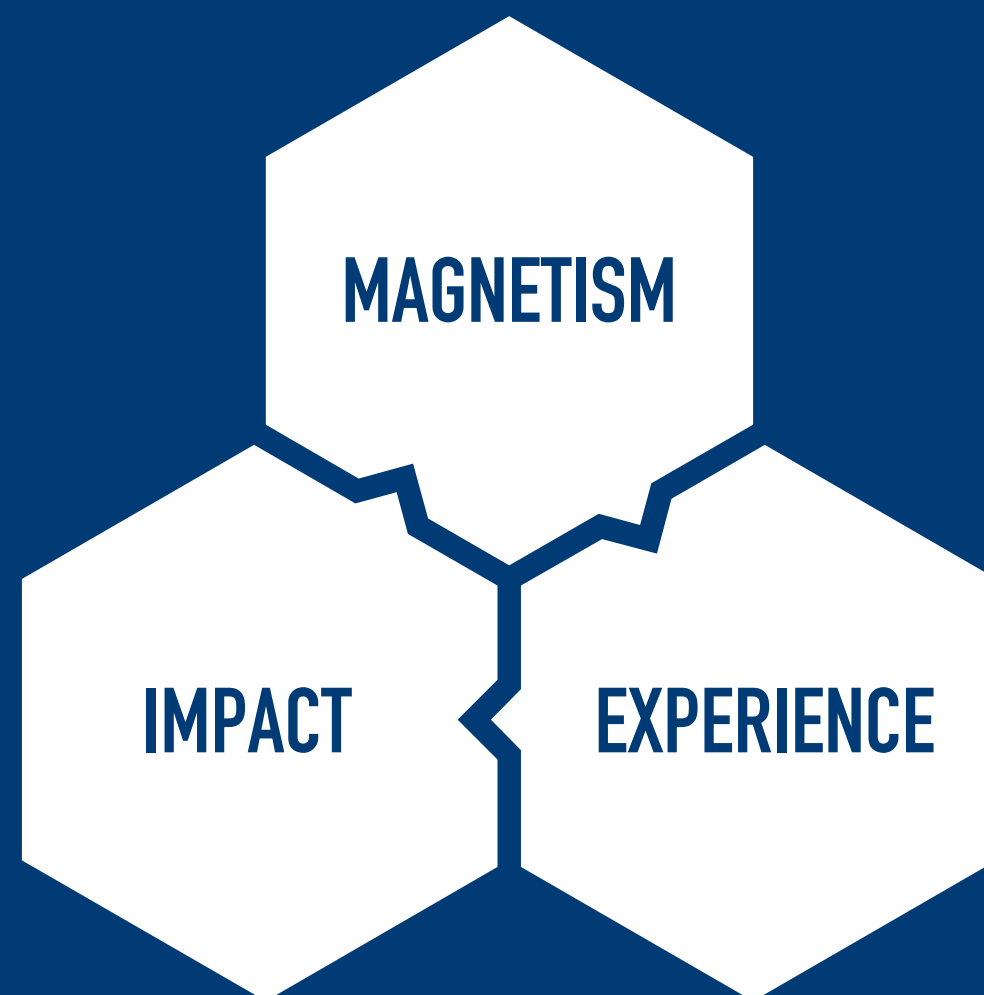
Today's Agenda

Key takeaways:

- Overview of Employee Success
- Research on Employee Performance
- 5 Considerations for Evolving Your Approach
- Overview of Quantum Workplace Performance
- Audience Q&A

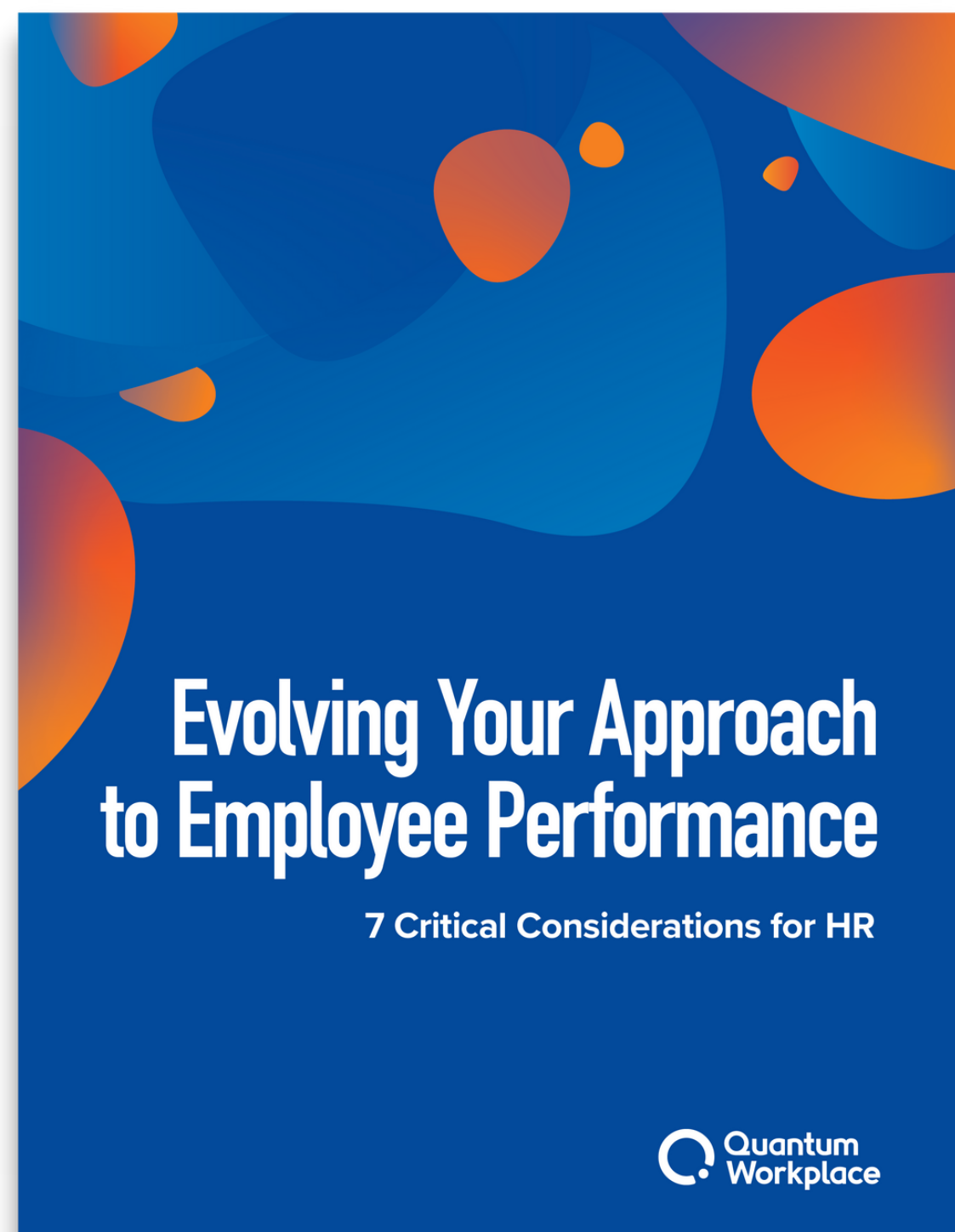
What is Employee Success?

Employees want to stay — and talent wants to join. You have a magnetic culture that attracts the best and keeps the best.



Your employees and teams are high performing. They understand the role they play in helping the company achieve success.

Your employees have an engaging experience. You understand, validate, and improve upon what matters most.



Evolving Your Approach to Employee Performance:

7 Critical Considerations for HR



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Organizations aren't satisfied

62% say their current performance management processes don't enhance performance. 70% say they don't drive employee engagement.

Source: Brandon Hall Group

Performance Management is Culture

50% of employees say their organization's approach to performance is one of the most-felt aspects when it comes to culture.

Source: Quantum Workplace Research

Technology Matters

2/3 of employees who contemplate leaving their jobs express dissatisfaction with their employer's performance management technology and tools.

Source: Lighthouse Research & Advisory

CONSIDERATION #1

**What is our “why”
when it comes to
performance?**



What is Your Why?

Before you begin your journey, it is important to ask:

-
What do leaders want performance management to achieve for your organization?
-
What does your organization need to thrive and achieve its biggest goals?



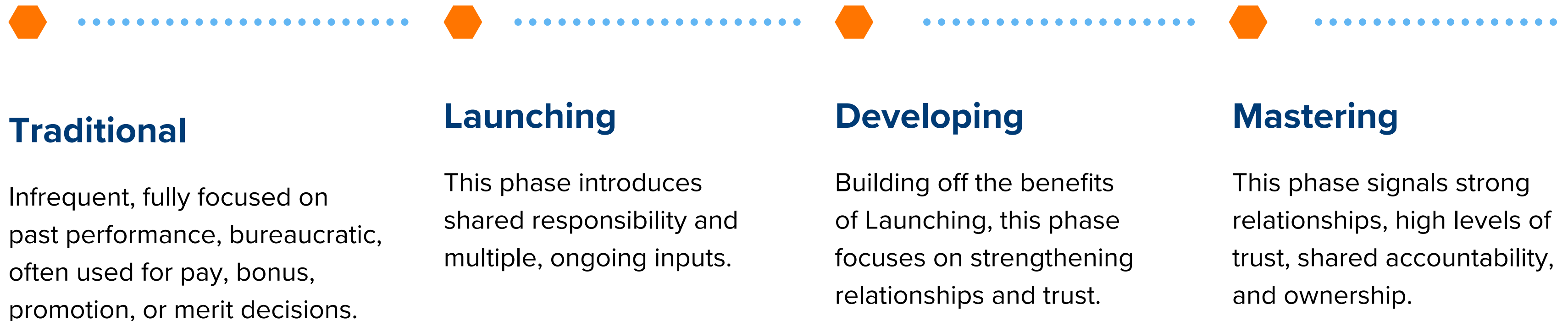
Tell us a bit about a recent change
you made to your approach to
employee performance and the
“why” behind it.

CONSIDERATION #2

**Where are we
now & where are
we headed?**



Where are we now?



Where are we headed?

1. Define Your Approach
2. Ensure You Have Clarity & Alignment
3. Start By Collecting Performance Feedback
4. Develop A Coaching Culture With Regular Conversations
5. Build a Recognition Program
6. Focus on Assessing and Nurturing Your Talent
7. Start Planning for the Future
8. Streamline Your Processes & Data Integration
9. Don't Neglect Your Managers
10. Optimize and Scale Your Systems





What has transformation looked like for you in your organization?
Where did you start? How have you evolved over time?

CONSIDERATION #3

**What kind of tech will
best support & accelerate
our efforts?**



Strong Performance Management Foundation isn't just a set of processes. It's a fundamental aspect of your culture.

It should solve your pain points:

- ◆ **Reduce Administrative Burden for HR**
- ◆ **Empower Managers to Drive Performance**
- ◆ **Meet Employees Where They Are**



What role did technology play
in boosting the effectiveness of
your approach?

What have pros and cons in the
types of technology you've
reviewed?

Key Features to look for:

- 01** Flexibility to align with your strategy & culture
- 02** A partner you can rely on
- 03** Connected features & data

CONSIDERATION #4

**How do we
navigate change
effectively?**



Organizations with strong communication strategies about change were:

- ◆ 38% more engaged**
- ◆ 47% more effective at implementing change**

The study showed that the amount of change happening in organizations was unrelated to the levels of engagement or the perceived effectiveness of the change.

Study: Understanding Organizational Change; August 2023

How to Implement: A Roadmap for Success





How did you navigate the change management aspect of all this?

CONSIDERATION #5

**What are other
successful
companies doing?**





Can you share your approach to performance?
What works well? What is still a challenge?

How has Quantum served as a partner during
your journey?

Where are you headed next?

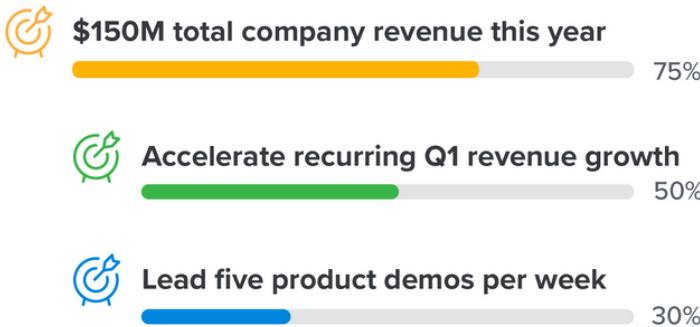
What advice do you have for other
organizations who are ready to evolve but
having trouble getting started?



Grow, develop, and align your teams

Goals

Goal Progress ANALYTICS



Talent Reviews

Talent Reviews

Employee	Performance	Growth	Retention
Malorie Milton	1	3	Low Risk
Alex Anderson	3	2	Medium Risk

1-on-1s

1-on-1s



Jennifer Jones
Regional Sales Manager

Roger Richardson
VP of Sales

What is on your mind that we should discuss?

What opportunities for advancement are you interested in?

Smart Topic

Add your topic

Category: Communication & Resources

What are your favorite and least favorite parts of this job?

Add Smart Topic

Recognition

Quantum Workplace 10:28 AM
You were recognized by Jennifer Jones.
[View Post](#)

Excellence
Zane Zander
Recognized by Jennifer Jones

Team Goal
Accelerate recurring revenue growth this quarter

Zane has been leading the charge implementing new prospecting techniques for us to hit aggressive growth targets this quarter.

2 comments Like

Zane Zander Thanks Jennifer!

Roger Richardson Great job Zane!

Post

Feedback

Request Feedback

Who is the Feedback for?

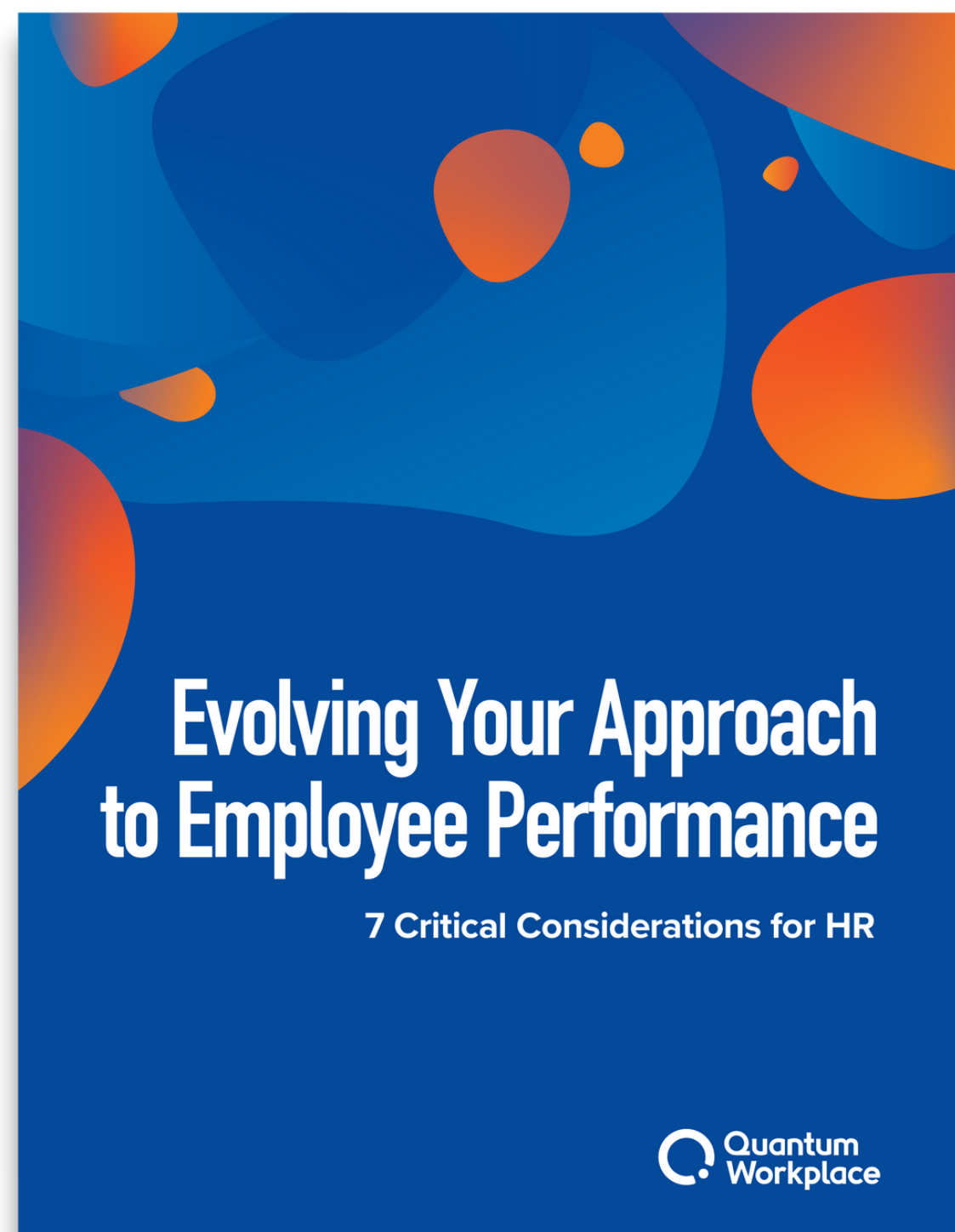
Myself

Rodger Richardson
VP of Sales

Feedback

Roger gives me actionable feedback that helps me improve my performance.

Alex Anderson
Roger provides real talk to me on a daily basis about my work and those of others.



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Questions?

